

**P**ease of mind. That's one of the main goals of folks who invest in communities with homeowners' associations. And that's why Modern Management, Inc., a full-service homeowners association management company, is a local best at facilitating the achievement of that goal.



Serving a four-county area (Santa Clara, Santa Cruz, San Benito, and Monterey), Modern

Management was started by CEO Joseph Deherrera in 2012 “with a laptop and a credit card” and has grown into a premier community management company in this part of the state.



Deherrera has spent his life in customer service. Beginning when he was just a kid of ten, he worked in his family's legal document assistance and family law support business. He also spent several years at the Reservations Desk and Customer Service at the Pebble Beach Golf Resort. From 2008 to 2012, he worked for another property management company, but he didn't like the way they handled their customer service and felt he had better ideas for how to operate in that world. So, he set out on his own.

A client from that previous company called him and said, “Where'd you go? We enjoyed working with you and want to come with you and your new company.” That was his first account and the genesis of Modern Management, Inc. His company has grown to service the HOAs of some 40 communities, representing thousands of residents.

Their services cover several diverse areas of property management including overseeing contractor performance, landscaping, painting and maintenance on the physical side of the spectrum. While on the administrative and fiscal side, Modern Management, Inc. works with Boards of Directors providing budget and legal assistance and support, monitoring pertinent legislative issues, and even helping individual residents buy and sell homes with assistance in property transfer, title and escrow matters, as well as HOA assessment collections.

When asked if Modern Management would continue to grow in size and scope, Deherrera says he is very comfortable with where they are at this time. He has a staff of eleven that include himself and four other property managers, two administrative assistants, and a four-person accounting and escrow department. Each manager has no more than 10 properties in their portfolio because Deherrera wants to maintain a boutique service with no more than a 45-minute drive to any of their properties in order to maintain the level of personal service for which Modern Management has become known.

Modern Management, Inc. is there for the smooth operation of all the moving parts necessary for the proper functioning of community residences; there for assistance to homeowners' associations; there for property maintenance; there for fiscal and administrative support; there for the needs of the individual homeowners; there for peace of mind.

**Telco Business Solutions**

*THANKS*

