

Monterey Garage Towing & Storage

From the age of 3, Sean Hilleshiem was spending time in an auto repair shop. At first, it was to spend time with his dad while he worked but soon enough, he was working as well. At age 9, he began to wash windows and do odd jobs around the shop. When he reached 16 he was able to start helping the other mechanics with their jobs. So really, Sean has been in the automotive field his entire life. Branching out on his own, he was able to buy a towing company from his parents and today it has expanded into so much more.

As the business owner of Monterey Garage and Towing, Sean Hilleshiem is busy 24/7. He isn't one of those owners that sits back and watches, he is taking part in all of it. He is so dedicated; he hasn't even taken a day off in 2 years! Part of his responsibilities include dispatching drivers, covering shifts for drivers, office management, driver management and taking care of paperwork. With cars on the road all hours of the day every day, it's a job that never ends.



Business did slow down once the pandemic hit though. In March of 2020, Covid19 caused people to stay home which meant fewer cars on the road and less demand for his company's services. Sean estimates that his company had a loss of 30-35%. Eventually things picked back up once more people got back to driving. By March of 2021, Monterey Garage and Towing is getting back to normal. Once more businesses and entertainment open their doors, the tow trucks should all be on the road at full capacity again.

In the next 5-10 years, Sean sees his company growing even bigger and better. They have already expanded to Pacific Grove and Salinas. Future goals are to have more trucks, more employees and more area covered. With all this experience, Sean said he's learned that being a business owner is super hard work. "If you want to be good at something, you have to give 100%", he said. As for advice to people looking to own a business, Sean had a few tips to offer. If you want to make it work, you must jump in all the way. Have all your things planned out and make sure to have goals set. Never burn bridges with people. Be kind to everyone and make contacts. Having good contacts can be great for when you need help in the future.

Monterey Garage and Towing averages in helping 3000 people per month with 31 employees and 22 tow trucks. If you are in need of their assistance, give Sean a call!

THANKS

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